



Steuben County Metropolitan School District Strengthens Operations with Reliable Print Technology and Proactive Support



Industry: K-12 Education
Services Used: Copiers + Printers

“I’m always looking for a partner that’s really truly a partner, not just a vendor. I’m looking for someone who will be proactive in understanding the needs and direction of our district. We’ve been really fortunate since switching to Applied Innovation that we’ve found a partner who will reach out to us. We were pleasantly surprised that we continue to have that same kind of relationship, and it still feels like that small town customer service.”

DR. CHANTELL MANAHAN
Director of Technology, Steuben County Metropolitan School District

Customer Challenge

Steuben County Metropolitan School District serves more than 3,500 students from pre-kindergarten through 12th grade, across multiple school buildings and administrative offices. To support daily operations, teachers and staff rely heavily on print technology for worksheets, newsletters, communication materials, and document sharing. The district needed more than a vendor. They were looking for a true technology partner that would understand the direction of the district, provide proactive recommendations, and respond quickly when support or solutions were needed.

Applied Solutions

Applied Innovation partnered closely with Steuben County Metropolitan School District to better understand the needs of both educators and administrative staff. By implementing a fleet of Canon multifunction printers across six school buildings and the administration office, the district gained reliable access to printing, copying, scanning, and faxing capabilities. Applied continues to provide proactive support through regular check-ins, ongoing communication, and fast response times, helping the district maintain productivity while ensuring staff have the tools and functionality they need every day.

The Benefits

Reliable multifunction printers that support teachers and administrative staff daily

Consistent communication and proactive recommendations from Applied Innovation

Fast response times and immediate support when issues arise

Technology solutions that align with the district’s goals and operational needs

A trusted partnership focused on long term success and dependable service



At Applied Innovation, we have nearly four decades of technology expertise, 600+ team members, world-class brand partners, and a passion you’ll rarely find in a business like ours. Plus, as an independent dealer, we have the autonomy to always do what’s right for you. Whether your goal is adopting new technologies, making smarter use of the tools you already use, or maybe a mix of both, our people are always available. And always happy to help.



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